TABLE NO. 4 Direct Premiums Written - 2007 (000's omitted)

| | | Direct Premiums Written | | Increase or Decrease | |
|----|------------------------------|-------------------------|-------------|----------------------|----------|
| | | 2007 | 2006 | Amount | Percent |
| 4 | LIEE. | | | | |
| 1 | LIFE: Life Prems | 14,743,431 | 13,588,267 | 1,155,164 | 8.50% |
| | Annuities | 22,077,944 | 20,812,119 | 1,265,825 | 6.08% |
| | Annuity Deposit Funds | 2,962,989 | 3,790,557 | -827,568 | -21.83% |
| | Other Considerations | 11,562,999 | 13,286,442 | -1,723,443 | -12.97% |
| | Other Considerations | 51,347,363 | 51,477,385 | | -20.22% |
| | | 51,347,363 | 51,477,365 | -130,022 | -20.2276 |
| 2 | FIRE: | 1,041,209 | 877,132 | 164,077 | 18.71% |
| _ | Earthquake | 618,821 | 590,128 | 28,693 | 4.86% |
| | Allied Lines | 868,305 | 761,097 | 107,208 | 14.09% |
| | MULTIPLE PERIL: | | · | | |
| | Farmowners | 203,141 | 194,796 | 8,345 | 4.28% |
| | Homeowners | 6,452,737 | 6,589,378 | -136,641 | -2.07% |
| | Commercial | 4,467,286 | 4,466,625 | 661 | 0.01% |
| 3 | MARINE: | | | | |
| | Ocean | 286,609 | 291,642 | -5,033 | -1.73% |
| | Inland | 1,685,313 | 1,585,714 | 99,599 | 6.28% |
| 4 | TITLE | 2,014,245 | 2,610,010 | -595,765 | -22.83% |
| 5 | SURETY | 1,210,755 | 1,126,007 | 84,748 | 7.53% |
| 6 | DISABILITY (Life and PC) | 44.000.440 | 40 404 400 | 4 405 044 | 44.000/ |
| | Life and PC | 14,886,419 | 13,401,108 | 1,485,311 | 11.08% |
| 7 | <i>Health*</i> LIABILITY: | 268,855 | 204,048 | 64,807 | 31.76% |
| , | Private Passenger Auto | 11,293,948 | 10,975,602 | 318,346 | 2.90% |
| | Commercial Auto | 2,224,133 | 2,263,242 | -39,109 | -1.73% |
| | Medical Malpractice | 630,408 | 658,243 | -27,835 | -4.23% |
| | Other | 4,720,284 | 4,755,735 | -35,451 | -0.75% |
| 8 | WORKER'S COMPENSATION | 8,718,691 | 11,152,313 | -2,433,622 | -21.82% |
| 9 | BOILER AND MACHINERY | 102,559 | 104,256 | -1,697 | -1.63% |
| 10 | BURGLARY | 16,380 | 21,618 | -5,238 | -24.23% |
| 11 | CREDIT | 109,045 | 101,545 | 7,500 | 7.39% |
| 12 | AUTO PHYSICAL DAMAGE: | • | , | • | |
| | Private Passenger | 9,009,027 | 8,866,742 | 142,285 | 1.60% |
| | Commercial | 757,172 | 818,218 | -61,046 | -7.46% |
| 13 | AIRCRAFT | 218,272 | 221,314 | -3,042 | -1.37% |
| 14 | MORTGAGE GUARANTY | 477,991 | 405,386 | 72,605 | 17.91% |
| 15 | MISCELLANEOUS | 283,851 | 296,435 | -12,584 | -4.25% |
| 16 | FEDERAL FLOOD | 153,726 | 149,391 | 4,335 | 2.90% |
| 17 | FRATERNAL | 312,732 | 317,064 | -4,275 | -1.35% |
| | Totals | 124,066,545 | 124,965,110 | -898,565 | -0.72% |

*Note: Health insurance was reported separatly from Life starting data year 2006 and first time included to this report (Table 4) this year